

Ingredients for your success

## Hot News

### Coronavirus

Coronavirus is and will have impact on commodity markets, causing much volatility. We will continue to monitor and report on key commodity markets as information becomes available.

### Garlic

Demand has recently surged on domestic garlic. Market will be adjusting upwards and supplies will start to become limited. Expect unsettled markets till the end of June possibly July.



### Poultry

Whole bird markets are up. The jumbo & medium breast meat markets are stronger based on current retail demand. Jumbo tenders markets are up due to boneless wing and chicken tender foodservice promotions. As weather heats up across the US, we expect to see an increase in demand.

### Beef

Ribs, with the spring grilling season ahead, attracted some retailers to step back in, increasing demand and pricing. Loins continue to lag in demand; therefore, keeping markets steady to weaker for the near term. Tenderloins continue to lack interest and markets continue to be soft. Chucks & rounds are steady as retailers continue to feature.

### Pork

Domestic demand is driving markets up slightly, mainly in the retail sector. Butts continue to trend up as spring rolls in which normal for the time of the year. Bone in loins have been tight on supply due to retail demand of boneless loins, we are seeing all loins move higher. There is a slight dip in spare and St. Louis ribs, however lighter sizes continue to be scarce.

### Grains/Oils

As previously noted last week coronavirus fears were causing a lot of volatility for many markets including equities, crude oil (gasoline, diesel, heating oil), precious metals, and of course vegetable oils. These market characteristics are still prevalent this week. Vegetable oil supply is unchanged much according to the USDA.

### Dairy

The markets have flipped as processed cheese markets are turning downward as block markets move up, slightly. Butter markets have increased for the second week in a row, although still lower than last year. Shell Egg market has risen slightly in the last seven days on all sizes but small.

### Seafood

Seafood productions continues to ramp up as productions are approaching 50% capacity in many factories with full capacity targeted for early April. However, shipments of imported seafood from Asia are likely to be delayed due to the cancellation of many shipping routes by the steam ship lines.

**To learn more contact your local marketing associate.**

Market Corner Produce information reflects both US and Canadian markets. All other commodity information is based on US market data only

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## Top Produce Items

### Asparagus

The market remains low on good volume, and unless significant rain hits Mexico, expect strong production for at least 7 – 10 days. Quality is good to very good.

### Avocados-Alert

Mexico's markets continue to rise. The CA harvest is increasing due to a stronger market. Forecasted rain in both CA and Mexico could affect the harvest. Large fruit (48ct and larger) supplies are limited, small fruit (60ct and smaller) have better supplies.

### Squash-Alert

The FL supply is getting tighter due to very strong demand, coupled with light supplies from Mexico. Markets will remain high until late next week. Overall quality is good.

### Mix Berries

Markets are unsettled on all mixed berries. All varieties are showing lower estimates and markets are adjusting accordingly. Expect to see active markets for the next 7-10 days.

### Strawberry-Alert

Markets remain unsettled along with limited supply for the next week due to forecasted rain. Markets are being reported differently based on growing region as each area has a unique set of circumstances driving the current conditions.



### Broccoli

Broccoli has fair quality with open and occasional flowering as well as brown bead and branchiness. The market is unsettled due to strong demand. Look for shorter supplies and active markets for the next 2-3 weeks.

### Cauliflower

Cauliflower quality is fair with discoloration, uneven sizing, and riciness. The market is unsettled due to strong demand. Look for shorter supplies and active markets for the next 2-3 weeks.

### Citrus-Limes-Alert

The lime market is seasonally active as volume declines. The crop is mostly large sizes (110/150cts) with limited supplies on 200ct and smaller. Fruit quality is good from most origins beyond occasional blanching.

### Citrus-Orange & Lemon Tomato

The orange market is lower due to demand. Quality is good. Sizing is running large, but smaller sizes are more available. The lemon market is steady with good quality. Sizing is running small and quality is very good.

### Lettuce and Leaf

Markets are all very unsettled due to rain in Yuma, AZ, coupled with the upcoming transition back to Salinas, CA. Expect to see a short-term decrease in supply and elevated market conditions. QA is noting mud, water, and oxidation in most packs to varying degrees.

### Potatoes

The market on 40-70ct and 10oz #2s are higher and will remain tight for the balance of this crop. Better markets and volume on 80-100ct. Quality is good.

### Peppers-Alert

Green bell supplies are expected to remain short through mid-April when Coachella starts. Quality is good. Red and yellow bell supplies are expected to tighten up for the next few weeks. Quality is fair to good.

### Cucumbers

Supplies are light and the market is strong with a range in quality. Imports are slowing down as FL begins.

### Garlic

On CA grown product, demand has surged. The market will be adjusting upwards and supplies will start to become limited as the next harvest is not till the end of June.

### Eggplant

Supply is extremely short, and quality is fair. The market is strong and will remain strong for a few weeks.

### Tomatillos

The market is extremely active as supplies are limited from excessive rain and cold weather in Mexico.

### Peppers-Chiles

FL supply is light, quality is fair, and the market is strong.



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