FY20 AT A GLANCE

Sysco is the global leader in selling, marketing & distributing food products, equipment & supplies for the foodservice and hospitality industries.

STRAategic PRIORITIES

• ACCELERATE DIGITAL PLATFORMS
• SALES TRANSFORMATION
• REGIONALIZATION
• STRUCTURAL COST OUT

SUPPORTING CUSTOMERS THROUGH THE PANDEMIC AND BEYOND

• COVID-19 RESOURCES TOOLKIT
• TAKEOUT/DelIVERY TOOLS INCLUDING MENU PLANNING, WEBSITE DEVELOPMENT, THIRD-PARTY DELIVERY PARTNERS, PRODUCTS LIST
• #TAKEOUTTOGIVEBACK SOCIAL MEDIA CAMPAIGN TO ENCOURAGE SUPPORT OF RESTAURANTS
• CARES ACT WEBINAR SERIES
• POP UP STOCK UP RESOURCES TOOLKIT FOR TEMPORARY RESTAURANT RETAIL EVENTS
• VIRTUAL RESTAURANT READINESS TOOL AND RESTAURANT REIMAGINED REOPENING TOOLKIT FOR REOPENING BEST PRACTICES

WE HAVE DISTRIBUTION FACILITIES IN:
US, CANADA, MEXICO, COSTA RICA, BAHAMAS, PANAMA, UK, FRANCE, SWEDEN, IRELAND, SPAIN, AND BELGIUM.

FINANCIALS FISCAL 2020

$53 BILLION IN ANNUAL SALES
$1.7 BILLION ADJUSTED OPERATING INCOME
$927 MILLION FREE CASH FLOW
51 CONSECUTIVE DIVIDEND INCREASES

$1.7 BILLION TOTAL VALUE RETURNED VALUE TO SHAREHOLDERS THROUGH DIVIDENDS AND SHARE BUYBACKS IN FY20
$2.01 ADJUSTED EARNINGS PER SHARE
4.1% 3-YEAR RETURN
TOTAL SHAREHOLDER RETURN RETURNS REPRESENT AVERAGE ANNUALIZED RETURN AS OF JUNE 30, 2020

1 see non-GAAP reconciliations at investors.sysco.com
FINANCIALS CONTINUED

FY20 SALES BY CUSTOMER TYPE
- 62% Restaurants
- 14% Other
- 9% Healthcare
- 8% Education & Government
- 7% Travel & Leisure

FY20 SALES BY PRODUCT TYPE
- 19% Meats
- 16% Canned/Dry
- 15% Frozen
- 10% Poultry
- 10% Dairy
- 9% Produce
- 7% Paper
- 5% Seafood
- 4% Beverage
- 5% Other

FACT
In response to the global COVID-19 crisis, Sysco donated 30 million meals in 8 countries, totaling $100M in donations.

CORPORATE SOCIAL RESPONSIBILITY

PEOPLE
- DOUBLE: Associate participation in Health & Well-being programs
- 200 MILLION: Meals served in our communities
- INCREASE: Healthy product availability
- $50 MILLION: Donated to fight hunger

PRODUCTS
- MORE: Responsibly sourced commodities
- 100%: Compliance to animal welfare

PLANET
- EXPAND: Sustainable Agriculture to fresh crops
- 20%: Renewable electricity
- 90%: Waste diverted from landfill
- DOUBLE: Sysco Brand Organic Produce

Sysco’s CSR 2025 goals set a clear path for the future and demonstrate the company’s continued commitment to care for people, source products responsibly and protect the planet.

FACT
Sysco has five billion-dollar brands!

FORWARD-LOOKING STATEMENT
Certain statements made herein are forward-looking statements under the Private Securities Litigation Reform Act of 1995. They include statements that express management’s expectations or beliefs regarding the future. These statements involve risks and uncertainties and are based on management’s current expectations and estimates; actual results may differ materially. For a discussion of the risks, uncertainties and other factors that could cause actual results to differ materially from the forward-looking statements expressed herein, see the company’s Annual Report on Form 10-K for the year ended June 29, 2019, as filed with the SEC, and the company’s subsequent filings with the SEC, including the company’s quarterly report on Form 10-Q for the third quarter of fiscal 2020 (available at www.sec.gov). Sysco does not undertake to update its forward-looking statements, except as required by applicable law.